



TRUE GREEN CAPITAL

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TRUE GREEN CAPITAL MANAGEMENT, LLC SENIOR PROJECT DEVELOPMENT MANAGER LOS ANGELES / REGION (Solar + Energy Storage)

True Green Capital Management, a private equity firm, specialized in renewable energy infrastructure is presently recruiting a Senior Project Development Manager in the LA/SoCal area.

TGC has a current portfolio of over 500 MW's of operating and under construction projects with over 1200 MW's in the investment pipeline. In SoCal, TGC has developed over 70 MW of projects.

TGC pursues project level income-focused investments in distributed generation solar and also battery storage, electric vehicle infrastructure, energy efficiency and other emerging clean energy asset-based strategies.

Gaia Human Capital Consultants has been retained to assist in this important executive search.

Location:

Southern California, Los Angeles region (remote / hybrid)

Summary:

Working remotely, True Green Capital Management's (TGC's) Senior Project Development Manager will join an established private equity fund. This individual will be focused on building C&I solar across SoCal and have full ownership of projects, while being provided with the resources to be successful. S/he will join the execution project team working to progress a pipeline of several and future Los Angeles regionally based C&I scale solar + storage projects.

Our successful candidate will cross all stages of the project development lifecycle, from siting, design, interconnection, permitting and procurement to origination & structuring, financing, construction, and asset management. They will oversee a team of asset managers who serve as the single point-of-contact for projects through late stage activities including pre-construction, construction (with support from Construction Manager), financing and final turn over to O&M and ongoing asset management.

Reporting Structure:

TGC's Senior Project Development Manager will report into the Transaction Execution and Due Diligence team, primarily responsible for project evaluation, due diligence and execution of TGC's projects.

About True Green Capital Management:

True Green Capital Management LLC, founded in July 2011 is a specialized renewable energy infrastructure asset management firm based in Westport, Connecticut, with several private equity funds under management. TGC is led by a team of investment professionals with a proven investment track record and a demonstrated capacity to originate, finance, construct and operate distributed power generation investments, with an emphasis on the sub-utility / C&I scale solar power + energy storage segment.

Having developed the capabilities of an operating renewable energy focused company, TGC has raised \$510 million in equity capital, with over \$1 Billion of deployable assets - four private equity funds invested into distributed solar power generation portfolios across fourteen (14) U.S. states delivering clean, renewable energy.

Key Responsibilities:

- Responsible for success for the development of the overall portfolio of projects, and ensuring seamless communication and coordination with other functions (Execution, Finance, Construction, O&M);
- Serving as project related expert and specialist on all matters and stages of the project development lifecycle, from siting, design, interconnection, permitting and procurement to origination & structuring, financing, construction, and asset management. including development, construction, and asset management activities;
- Supporting internal finance and construction teams to facilitate successful project financing and construction, including, but not limited to interfacing with independent engineers and overseeing project finance related project deliverables;
- Ensuring the success of the overall portfolio of solar projects and be responsible for the following:
 - Driving multiple projects through activities including pre-construction, construction (with support from Construction Manager), financing and final turn over to O&M and ongoing asset management and management of overall project. Managing external consultants as needed;
 - Maintain complicated schedules, develop project timelines, manage people and materials to advance pre-construction deliverables on schedule, within budget. Drive various deliverables including feasibility, interconnection processing, title review, associated cleanup, permitting, land use, design review;
 - Lean-in and perform asset management duties as and when needed, to ensure timely completion of portfolio. Familiarity with site lease and PPA agreement;
 - Develop long-term relationships with site owners, off-takers, utilities and other project stakeholders;
 - Leverage TGC construction managers and operations managers to establish the project schedule, budget, and resource requirements, and stay involved in the successful completion of the project;
 - Foster state, county & local governments, community groups and other stakeholders' support;

Candidate Requirements:

- Bachelor's Degree preferably in Engineering or Project Management or Business Administration or Finance or Accounting;
- 4+ years of solar energy or related energy or real estate project management and / or development experience for complex projects;
- Experience in the permitting, title, financing process;
- Experience with non-recourse financing including tax equity and bank debt and related project related elated financing deliverables;
- PMP certification a plus; advanced knowledge of PV Syst, solar design a plus;
- Successfully experience in working collaboratively with various counter-parties;
- Excellent written and verbal communication skills;
- Excellent organizational skills and ability to multi-task;
- Thoroughly focused on detail;
- Strong problem-solving ability;
- Strong willingness to roll-up sleeves;
- Cross-functional flexibility;
- Strong willingness to drive schedule and advance project related deliverables;
- Possess superb relationship management skills.

Targeted Start-Date: April / May 2022

Compensation: Competitive compensation with generous bonus potential plus 100% employer paid health care coverage and generous 401K matching program.

Hybrid Work Environment:

True Green Capital Management's employees have the opportunity to work in a Hybrid work environment with entrepreneurial, self-driven professionals, with a supportive team culture focused on excellence.

Diversity, Equity & Inclusiveness:

True Green Capital Management is an Equal Opportunity / Affirmative Action employer. All qualified applicants will receive consideration for employment without regard to race, color, religion, gender, sexual orientation, gender identity, national origin, disability, or protected veteran status.

Gaia Human Capital Consultants is an Equal Opportunity / Affirmative Action employer. All qualified applicants will receive consideration for employment without regard to race, color, religion, gender, sexual orientation, gender identity, national origin, disability, or protected veteran status. Gaia's client engagements ensure that the most capable candidates are recruited for each opportunity. Gaia shares our clients' commitment to building diverse teams and workforces that represent the multitude of differences in society.

To confidentially express interest and/or nominate a qualified candidate, please immediately contact:

[Dawn E. Dzurilla](#)

Founder & Managing Partner

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True Green Capital Management News:

[Investment thesis: From crisis to opportunity](#)

[Will shortages of energy, materials, food and water put the brakes on global growth?](#)

[The Economics of Solar](#)



[Keynote Interview: Infrastructure Investor Panos Ninios, CEO of True Green Capital Management](#)

[True Green Capital launches fourth fund, targeting energy and renewables in U.S.](#)

[Standard Solar Acquires 28.5 MW Commercial Solar Project from True Green Capital Management](#)

[True Green Capital Management Sells 79 MW Portfolio of 28 Operating Solar Projects to Altus Power](#)

[True Green Capital Management install 2.8-MW rooftop solar for Illinois military housing community](#)

[True Green Capital Management Talks Sustainable Solar](#)

[Largest Military Solar Energy Project in Northeast Breaks Ground](#)

[SunPower Collaborates with True Green Capital Management to Finance \\$140 Million of Commercial Solar Projects](#)

[True Green Capital Management Successfully Closes Latest Fund Of \\$350 Million](#)

True Green Capital Management Los Angeles & SoCal News & Projects:

[Mayor Garcetti Announces Completion of the World's Most Powerful Rooftop Solar Project](#)

[Port of Los Angeles 2.2 MW Solar Array for AltaSea - funding from True Green Capital Management](#)

[Port of Los Angeles 16.9 MW commercial and industrial \("C&I"\) solar rooftop operating system](#)

[Los Angeles Department of Water and Power 11.7 MW Roof mount and solar canopies](#)